

HARTSVILLE TROUSDALE COUNTY

2025 COMMUNITY DATA PROFILE



QUICK FACTS

County Seat	Hartsville
Year Incorporated	1833
Land Area in Square Miles (County)	114
Water Area in Square Miles (County)	2
Latitude	N36° 23.45'
Longitude	W86° 10.03'
Elevation	474'
Market Region	Nashville
Distance From Nashville	45 miles
Time Zone	Central
County Website	www.trousdalecountytn.gov
Additional Incorporated Cities within the County	None
Unincorporated Cities	None

POPULATION

Hartsville/Trousdale County

2020 (Census)	11,615
2024 Population	12,445
2024 Median Age	39.4
2029 Population Projection	13,335
Annual Growth Rate (2024-2029 Projected)	1.39%

Source: ESRI

CLIMATE

Annual Average Temperature	57.9° F
Average High Temperature	69.2° F
Average Low Temperature	46.6° F
Annual Average Precipitation	53.19"
Annual Average Snowfall	0"
Prevailing Winds	South-Southwest
Mean Length of Freeze-Free Period (days)	180-220

TAX STRUCTURE

LOCAL	City	County
Property Taxes (2024)		
• Rate per \$100 value	\$2.6608	\$2.6608
• Outside City limits		\$1.9877
Ratio of Assessment		
• Residential and Farm	25%	25%
• Commercial/Industrial	40%	40%
• Personal (Equipment)	30%	30%

Total Local Assessment (2023)	\$72,596,003	\$315,196,771
Hotel-Motel Tax (Distribution: Tourism)		3%
Motor Vehicle Wheel Tax Rate		\$40.00

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments
Source: County Technical Assistance Service, UTIP

STATE

Sales Tax

- 4% tax on food and food ingredients
- 7% on all other tangible personal property unless specifically exempted

Local Sales Tax Rate

- 2.25%

Local and State Sales Tax Collected (FY2024)

- \$6,717,469

Income Tax

- **Personal:** Repealed beginning January 1, 2021
- **Corporate Excise Tax:** 6.5% of Tennessee taxable income
- **Franchise Tax:** .25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is \$100
- **Unemployment Tax:** New employers is typically 2.7% (based on occupation) of first \$7,000

Source: Tennessee Department of Revenue



The Powercom Industrial Center (22 acres) is among several industrial sites in Middle Tennessee to be certified as a Select TN Certified Site. For complete information about the site and the certified program, please visit www.tnecd.com/sites/certified-sites/

EDUCATION

District Name	Trousdale County
Type of Public School System	County
District Grades Served	Pre-K-12
Number of Schools	3
Number of Classroom Teachers	88
Student to Teacher Ratio	16:1
Additional Staff	11
Total Number of Students	1,374
Number of Private Schools	0
Total Number of Students	0
Number of Teachers	0

Number of High School Graduates (2024)	89
Graduation Rate	96.6%
Educational Attainment with a Degree (Adults Age 25+)	18.2%

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS (within 30 miles)

- Cumberland University Lebanon
- TN College of Applied Technology Hartsville
- Volunteer State Community College Gallatin
- Welch College Gallatin

Source: National Center for Education Statistics

FastTrack Job Training Assistance Program Available	Yes
---	-----

Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY

Metro	County Mayor and Commissioners Meets 4th Monday at 7:00 p.m. Courthouse
-------	---

Fire Department (Metropolitan Government)

- Full-time fire fighters in county 0
- County volunteers 18-20
- Fire stations in county 1
- County fire trucks 3

Law Enforcement (Metropolitan Government)

- Full-time police officers in urban services district 5
- Full-time police officers in county & sheriff 17
- Urban services district patrol cars 5
- County patrol cars 17

	City	County
Insurance Rating	7	10
Zoning Regulations	Yes	Yes
Planning Commission	Yes	Yes
Industrial Development Corp.	Yes	Yes

TRANSPORTATION

AIR SERVICE

Nearest General Aviation	Sumner County Regional Airport
Location Identifier	XNX
Distance from Hartsville	16 miles
Runway Length	6,301 feet
Surface	Asphalt
Lighting	MIRL/PAPI
Fuel	100LL/Jet A
Repairs	Major/Minor
Storage	Hangar, Tie Down
Transportation	Taxi, Courtesy and Rental Car
Nearest Commercial Service	Nashville International Airport
Location Identifier	BNA
Distance from Hartsville	44 miles

Nashville International Airport (BNA) serves approximately 17 million total passengers annually. BNA is currently served by 22 major carriers, including international carriers. BNA offers 585+ daily flights and provides nonstop air service to more than 101 destinations.

HIGHWAYS

U.S. Highways	231
State Highways	25, 10, 141, 260
Nearest Interstate	20 miles to Interstate 40

COMMON CARRIERS

Air Freight Companies	None
Motor Freight Companies	3
Terminal Facilities	1
Bus Services	
Inter-City	No
Local	No
Carrier Service	UPS

RAILROADS SERVED BY

None

NAVIGABLE WATERWAYS

River	Cumberland
Channel Depth	9 feet
Nearest Port Facility	Nashville
Miles from Port	45

COMMUNICATIONS

Newspapers	Hartsville Vidette The Macon Chronicle The Tennessean
Telephone Companies	Tri-County Electric/Fiber Communications; AT&T; North Central Telephone Coop.
Radio Stations	WTNK Fun Radio (1090 AM/93.5 FM)
Television Networks	Nashville Region
Fiber Optics Available	Yes
Provider	Tri-County Electric/Fiber Communications; North Central Telephone Coop.; Comcast

COMMUNITY FACILITIES

Health Care

Doctors	7
Dentists	2
Hospitals	1
Beds	25
Clinics	1
Beds	5
Nursing Homes	1
Beds	95
Retirement Homes	0
Beds	0
Residential Care/ Assisted Living	1
Beds	36
Boarding Home	1
Beds	33

Religious Organizations

Protestant	18
Catholic	0
Jehovah's Witness	0
Jewish	0
Spanish	1
Other	

Day Care Centers

Day Care Centers	5
Day Care Homes	0

Recreation

Libraries	1
Parks	2
Golf Courses (Public & Private)	0
Swimming Pools (Public & Private)	1
Country Clubs	0
Theaters	0
Bowling Alleys	0

Hotels & Motels

Rooms	0
Bed & Breakfasts	0

Largest Meeting Room

Capacity	500
----------	-----

Restaurants

	15
--	----

Other

Senior Citizen Center, Community Center, Correctional Facility	
--	--

FINANCIAL INSTITUTIONS

Banks:	Total Number of Institutions	2
	Total Number of Offices	2
	Deposits	248,000,000
Credit Unions:	Total Number of Branches	0
	Total Number of Offices	0
	Deposits	0
Countywide Combined Deposits (Deposits for June 30, 2024)	\$248,000,000	

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

Service	Location	Distance (Miles)
Tool & Die	Gallatin	16
Heat Treating	Nashville	48
Heavy Hardware	Nashville	48
Sheet Metal	Nashville	48
Lubricants	Nashville	48
Welding Supplies	Nashville	48

SELECTED ECONOMIC INDICATORS

2024 ANNUAL AVERAGES (AGE 16+)

Labor Force	County	Labor Market Area*
Population	10,296	277,162
Employed	5,332	170,461
Unemployed	142	5,587
Unemployment Rate	2.6%	3.2%

*Drive Time: 45 minute radius from Hartsville (County seat)

Source: ESRI

2024 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining	0.6%
Construction	8.9%
Manufacturing	9.7%
Wholesale Trade	3.1%
Retail Trade	15.5%
Transportation/Utilities	10.5%
Information	0.5%
Finance/Insurance/Real Estate	4.2%
Services	38.7%
Public Administration	8.3%

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2023)

Number of Units	15
Ann. Avg. Employment	306
Ann. Avg. Weekly Wage	\$1,062

Source: U.S. Bureau of Labor Statistics

PER CAPITA PERSONAL INCOME

Year	2024
Amount	\$25,750

Source: ESRI

MEDIAN HOUSEHOLD INCOME

Year	2024
Amount	\$62,144

Source: ESRI

AVERAGE HOME SALES

Year	2023
Number of Homes Sold	165
Average Cost	\$330,044
2024 Median Home Value	\$267,172

Source: Tennessee Housing Development Agency

RETAIL SALES

Year	2023
Amount	\$86,750,634

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Limestone, shale, sandstone and claystone

Timber: Hardwood

AGRICULTURAL

Crops: Hay, soybeans, wheat, tobacco and corn

Livestock: Cattle and goats

UTILITIES

GAS

Local Distributor Piedmont Natural Gas
Phone 800.752.7504
Website www.piedmontng.com
Source Company Piedmont
Fuel Oil Suppliers 2
Suppliers of LP Gas 1

WATER

Water Supplier Hartsville Water System
Phone 615.374.3484
Website www.trousdalecountytn.gov/water
Source Cumberland River
Capacity 2,000,000 GPD
Current Consumption 900,000 GPD
Storage Capacity 2,870,000 Gallons

WATER

Water Supplier Castalian Springs-Bethpage Water Utility District
(provides water to a western portion of the county)
Phone 615.841.3724
Website www.csbwater.com/

SEWER

Sewer Provider Hartsville Sewer System
Phone 615.374.3484
Website www.trousdalecountytn.gov/water
Type of Treatment Activated sludge (secondary)
Capacity 750,000 GPD
Current Usage 300,000 GPD
City Sewer Coverage 90%
Storm Sewer Coverage 50%
Solid Waste Disposal Type The County provides residential trash service inside the Urban Services District and a convenience center for the General Services District that also serves as the recycling collection point for the Urban Services District.

ELECTRICITY

Source Company Tennessee Valley Authority

LOCAL POWER COMPANY (City and County)

Tri-County Electric Membership Corporation

Chief Executive Officer Glenn Hale
District Office Post Office Box 67
 330 Broadway
 Hartsville, Tennessee 37074
Phone 615.374.2986
Website www.tcemc.org

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION

Firm	Product or Service	Total Employees	Union	Phone Number
Mueller Refrigeration Products	Commercial refrig. components	175	None	615.374.2124
Americolor LLC	Commercial printing	60	None	615.983.8261
*Weldon/Christy's	Specialty adhesives	46	None	615.374.2076
*ARC Automotive	Airbag inflater technology	40	None	615.450.6800
*Tri-Metals	Metal fabricator	26	None	615.374.7193
Zwirner Equipment	Commercial & industrial equipment	25	None	615.680.3312
Dakota Works	Concrete log mfg. for fireplaces	23	None	615.374.4190
Hartsville Cabinet Millwork	Cabinets & countertops	18	None	615.374.2203
Anderson Meats	Meat processor	15	None	615.374.7990
*Carey Brothers Welding & Fabricating	Steel fabricating	15	None	615.680.3238
*Fluid Forming Americas, LLC	Steel metalwork	10	None	615.374.9500
*TN Spring & Metal	Wire springs	5	None	615.374.9500
*Counter Couture	Concrete countertops	5	None	615.374.1408

** (within the PowerCom Industrial Center)*

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb
Executive Director

Middle TN Industrial Development Association
 2108 Westwood Avenue
 Nashville, Tennessee 37212
 Phone: 615.269.5233
mtida@mtida.org
www.mtida.org

Jack McCall
County Mayor

Hartsville/Trousdale County
 328 Broadway, Room 6
 Hartsville, TN 37074-1706
 Phone: 615.374.2461
JMcCall@trousdalecountytn.gov
www.trousdalecountytn.gov

Charly Lyons
President/CEO

Tennessee Central Economic Authority
 702 McMurry Boulevard
 Hartsville, TN 37074
 Phone: 615.374.4607
 Cell: 615.426.2520
clyons@tennesseecentral.org
www.tennesseecentral.org

Hartsville/Trousdale County is a consolidated metropolitan government in the Nashville Metro Statistical Area. At 114 square miles, it is the smallest county in the state and bordered by four counties for a total population <400,000.



MIDDLE TENNESSEE INDUSTRIAL DEVELOPMENT ASSOCIATION

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.