



MT. JULIET

Wilson County

QUICK FACTS

County Seat: Lebanon
 Area in Square Miles (County): 571
 Elevation: 535'
 Market Region: Nashville
 City Website: www.cityofmtjuliet.org
 County Website: www.wilsoncountyttn.gov
 Additional Incorporated Cities within the County: *Lebanon, Watertown*
 Unincorporated Cities: *Gladeville, Norene*

Year Incorporated: 1973
 Latitude: N36° 12.49'
 Longitude: W86° 17.47'
 Distance From Nashville: 17 miles

TAX STRUCTURE

LOCAL

	City	County
<i>Property Taxes: (2016)</i>		
Rate per \$100 value	\$ 0.1664	\$ 2.5189
<i>Ratio of Assessment:</i>		
Residential and Farm	25 %	25 %
Commercial/Industrial	40 %	40 %
Personal (Equipment)	30 %	30 %

Bonded Debt (2016)	\$14,172,263	\$267,615,000
Assessed Valuation (2016)	\$1,019,046,426	\$3,888,059,660
Hotel-Motel Tax	4.0 %	8.0 %

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments

POPULATION

	City	County
2000 (Census)	12,366	88,809
2010 (Census)	24,548	113,993
Estimated July 1, 2015	31,540	128,911
¹ Population Projection 2020	32,037	139,005
Percent Population Change 2000 – 2010	98.5 %	28.4%

Source: U.S. Census Bureau

¹Source: University of TN Center for Business & Economic Research

CLIMATE

Annual Average Temperature: 58.4°
 Average High Temperature: 70.1°
 Average Low Temperature: 46.5°
 Annual Average Precipitation: 4.4"
 Annual Average Snowfall: 0"
 Prevailing Winds: Southerly
 Mean Length of Freeze-Free Period (days): 291

STATE

Sales Tax 5% tax on food and food ingredients; 7% on all other tangible personal property unless specifically exempted.

Local Sales Tax Rate 2.25 %

Local & State Sales Tax Collected (FY2016): \$ 161,536,389.67

Income Tax

- **Personal:** 6 % on Interest & Dividends
- **Corporate Excise Tax:** 6.5% of Tennessee taxable income
- **Franchise Tax:** .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is \$100.
- **Unemployment Tax:** New Employers 2.7% of first \$8,000

Source: Tennessee Department of Revenue

EDUCATION

District Name: Wilson County
 District Grades Served: PreK-12
 Number of Teachers: 1,236
 Total Number of Students: 21,254

Number of Schools: 25
 Number of Administrators: 77

Grades:
 PreK-K-5: 8,269
 PreK-K-8: 2,573
 6-8: 4,164
 9-12: 6,248
 TN Virtual Online School (K-12): 165 students

Number of High Graduates (2015-16): 1,430
 Graduation Rate: 95.1 %

Source: Tennessee Department of Education (October 2016)

Regional Higher Education Institutions	City
Cumberland University	Lebanon
Middle Tennessee State University	Murfreesboro
Nashville State Community College	Nashville
Tennessee College of Applied Technology	Hartsville
Tennessee College of Applied Technology	Murfreesboro
Tennessee College of Applied Technology	Nashville
Volunteer State Community College	Gallatin

State Industrial Training Service Available: Yes
 Type of Public School System: County

GOVERNMENT

Governing Body:

City: Mayor and City Council
 Meets: 2nd and 4th Monday Time: 7:00 p.m.
 Place: City hall
 County: Mayor and County Commissioners
 Meets: 3rd Monday Time: 7:00 p.m.
 Place:

Fire Department:

full-time fire fighters in city: 21	city volunteers: 27
full-time fire fighters in county: 105	county volunteers: 25
fire stations in city: 3	city fire trucks: 4
fire stations in county: 12	county fire trucks: 11

Law Enforcement:

full-time police officers in city: 54
 full-time police officers in county & sheriff: 119
 city patrol cars: 71 county patrol cars: 48

	City:	County:
Insurance Rating:	5	4-4X
Zoning Regulations:	Yes	Yes
Planning Commission:	Yes	Yes
Industrial Development Corp:	Yes	Yes

TRANSPORTATION

AIR SERVICE:

Nearest General Aviation:
 Lebanon Municipal Airport
 Location Identifier: M54
 Distance from City: 15 miles
 Runway Length: 5,000 feet x 250 feet/1,801 x 150m
 Surface: Asphalt /Turf
 Lighting: MIRL/PAPI/REIL
 Fuel: 100LL/Jet A
 Repair: Major
 Transportation: Taxi, Courtesy Car and Rental Car

Nearest Commercial Service:

Nashville International Airport
 Location Identifier: BNA
 Distance from Mt. Juliet: 13 miles
 Served by 10 major air carriers, 3 cargo carriers, and 2 fixed-base operators; serving 70 markets, 50 non-stops, 390 daily flights (2013).

HIGHWAYS:

U.S Highways: 70
 State Highways: 10, 24, 26, 109, 141, 171, 265, 266, 267
 Nearest Interstate: Interstate 40, 840

COMMON CARRIERS:

Air Freight Companies: 2
 Motor Freight Companies: 10
 Terminal Facilities: 1
 Bus Services – Inter-City: None
 Local: None Carrier Service: None

RAILROADS SERVED BY:

Nashville & Eastern Railroad Corporation

NAVIGABLE WATERWAYS:

River: Cumberland	Channel Depth: 9 feet
Nearest Port Facility: Nashville	Miles: 17

COMMUNICATIONS

Newspapers:	Frequency:
Mt. Juliet News	Wednesdays
The Chronicle of Mt. Juliet	Wednesdays
The Tennessean	Daily

Telephone Companies: Multiple Providers
 Radio Stations: None
 Television Networks: 6
 Cable Service Available: Yes Channels: 96
 Provider: Comcast and TDS Telecom
 Internet Service Available: Yes
 Provider: Comcast and TDS Telecom
 Fiber Optics Available:
 Provider:

COMMUNITY FACILITIES

Health Care:

Doctors: 270 Dentists: 14

Hospitals: 1	Beds: 245
Clinics: 4	Beds: N/A
Nursing Homes: 3	Beds: 106
Retirement Homes: 0	Beds: 0
Residential Care/Assisted Living: 1	Beds: Undisclosed

Religious Organizations:

Protestant: 20	Catholic: 1	Jewish: 0
Jehovah's Witness: 1	Spanish: 0	
Other: 3		

Day Care Centers: 12 Day Care Homes: 0

Recreation:

Libraries: 1	Parks: 1
Golf Courses (Public & Private): 2	
Swimming Pools (Public & Private): 0	
Country Clubs: 0	Theaters: 1
Bowling Alleys: 0	

Hotels & Motels: 5 Rooms: 445
 Bed & Breakfasts: 0
 Largest Meeting Room Capacity: 300
 Restaurants: 82
 Other:

FINANCIAL INSTITUTIONS

(countywide)

Commercial Banks: 16
 Savings Institutions: 0
 Credit Unions: 0
 Total # of Institutions: 16
 Total # of Branches: 44
 Combined Deposits: \$ 2,319,055,000 (Deposits for June 30, 2016)

Source: Federal Deposit Insurance Corporation

INDUSTRIAL SUPPORT SERVICES

Service	Town	Distance (Miles)
Tool & Die	Local	
Heat Treating	Nashville	17
Foundry	Smyrna	16
Heavy Hardware	Local	17
Sheet Metal	Local	
Lubricants	Nashville	17
Welding Supplies	Local	
Abrasives	Local	
Other:		

SELECTED ECONOMIC INDICATORS

2015 Annual Average

	County	Labor Market Area*
Labor Force:		
Civilian Labor Force	63,873	694,960
Employment	60,878	662,970
Unemployment	2,995	31,990
Unemployment Rate	4.7 %	5.4 %

* Labor Market Area is defined as Cannon, Davidson, DeKalb, Rutherford, Smith, Sumner, Trousdale and Wilson Counties in Tennessee.

Manufacturing in Area (Annual Averages 2015):

Number of Units:	132
Ann. Avg. Employment:	4,010

Source: Tennessee Department of Labor and Workforce Development

County 10-Year Growth Report

Years: 2007-2016	New Plants	Expansions
Number Projects:	9	76
Job Opportunities:	1,159	1,062
Total Investments:	\$ 337,267,989	\$ 120,041,793

Source: Tennessee Department of Economic and Community Development

Per Capita Personal Income

Year: 2015 Amount: \$ 43,458

Source: Bureau of Economic Analysis

Average Homes Sales

Year: 2015 Number of homes sold: 2,505
 Average Cost: \$ 257,208

Source: Tennessee Housing Development Agency

Retail Sales

Year: 2015 Amount: \$ 2,054,296,592

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Crushed Stone, sand, gravel
 Timber:

AGRICULTURAL

Crops: Hay, corn, soybean, tobacco, wheat
 Livestock: Sheep, goats, cattle

UTILITIES

GAS

Local Distributor: **Piedmont Natural Gas**

Phone: 800.752.7504

Website: www.piedmontng.com

Source Company: Texas Eastern, TN Pipeline,
Columbia Gulf and East TN Natural Gas

Fuel Oil Suppliers: 0

Suppliers of LP Gas: 0

WATER

Water Supplier: **West Wilson Utility District**

Phone: 615.758.5682

Website: www.westwilsonutility.com

Source: Old Hickory Lake

Capacity: 16,000,000 GPD

Current Consumption: 6,042,000 GPD

Storage Capacity: 11,250,000 Gallons

SEWER

Sewer Provider: **Mt. Juliet Public Works**

Phone: 615.754.7957

Website: www.mtjuliet-tn.gov

Type of Treatment: under contract with Metro Nashville

Capacity: unlimited GPD

Current Usage: 3,200,000 GPD

City Sewer Coverage: 85 %

Storm Sewer Coverage: Mt. Juliet owns a MS4, conveyance system and does not operate a publicly owned treatment works (POTW).

Solid Waste Disposal Type: Individual contracts with various waste haulers. Mt. Juliet does not provide solid waste services.

ELECTRICITY

Source Company: Tennessee Valley Authority

Local Power Company City and County:

Middle Tennessee Electric Membership Corp.

President: Chris Jones

District Office: 1475 North Mt. Juliet Rd.
Mt. Juliet, TN 37122

Phone: 877.777.9020

Outages: 877.777.9111

Fax: 615.754.1203

Website: www.mtemc.com

Local Power Company County:

Nashville Electric Service

General Manager: DeCosta Jenkins

Address: 1214 Church Street
Nashville, Tennessee 37246

Phone: 615.747.3895

Fax: 615.747.3854

Website: www.nespower.com

MTIDA works closely with the Tennessee Valley Authority, which supplies electric power to Middle Tennessee through our 25 member local power companies.

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (200+ employees)

<u>Firm (Countywide)</u>	<u>Product or Service</u>	<u>Total Employees</u>	<u>Union</u>
Cracker Barrel	Corporate Headquarters	820	None
Performance Food Group	Food Distribution	646	None
CEVA Logistics	VMI & Logistics Provider for DELL & Nissan	625	None
TRW Automotive Comm'l Steering Systems	Hydraulic Steering Gears	500	UAW
Genco ATC	Electronics Refurbishment	500	None
Manheim Nashville	Auto Auction Facility	425	None
Lochinvar, LLC	Water heaters, boilers & pool heaters	425	None
Jones Bros., Inc.	Road Building & Earth Moving	400	None
Ozburn Hessey Logistics	Distribution & Logistics	380	None
L&W Engineering Co.	Metal Stamping	367	None
Amersports	Sports Equipment Distribution	300	None
LoJac Enterprisers	Construction/Asphalt Plants	275	None
Environmental Science Corporation	Laboratory Testing	250	None
Amazon Fulfillment Services	Fulfillment Services	250	None
Genesco	Footwear Distribution	230	None
Permobil	Electric Wheelchairs	215	None

Source: JECDB Website http://doingbiz.org/business_climate/workforce/major_employers.aspx

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb, Executive Director
Middle Tennessee Industrial Development Association
2108 Westwood Avenue
Nashville, Tennessee 37212
Phone: 615.269.5233 Fax: 615.269.5184
Email: mtida@mtida.org Website: www.mtida.org

G.C. Hixson, Executive Director
Joint Economic & Community Development
Board of Wilson County
115 N. Castle Heights Avenue, Suite 102
Lebanon, Tennessee 37087
Phone: 615.443.1210 Fax: 615.443.0277
Email: info@doingbiz.org Website: www.doingbiz.org

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.