**Quick Facts**

County Seat: Lebanon  
Year Incorporated: 1819  
Area in Square Miles (County): 571  
Latitude: N36° 12.49'  
Elevation: 535'  
Market Region: Nashville  
Distance From Nashville: 28 miles  
City Website: [www.lebanontn.org](http://www.lebanontn.org)  
County Website: [www.wilsoncountytn.gov](http://www.wilsoncountytn.gov)  
Additional Incorporated Cities within the County: Mount Juliet, Watertown.  
Unincorporated Cities: Gladeville, Norene

**Population**

<table>
<thead>
<tr>
<th>Year</th>
<th>City</th>
<th>County</th>
</tr>
</thead>
<tbody>
<tr>
<td>2000 (Census)</td>
<td>20,235</td>
<td>88,809</td>
</tr>
<tr>
<td>2010 (Census)</td>
<td>26,190</td>
<td>113,993</td>
</tr>
<tr>
<td>Estimated July 1, 2015</td>
<td>30,262</td>
<td>128,911</td>
</tr>
</tbody>
</table>

**Taxes**

**Local**

<table>
<thead>
<tr>
<th>Description</th>
<th>City</th>
<th>County</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property Taxes: (2016)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rate per $100 value</td>
<td>$ 0.6075</td>
<td>$ 2.5189</td>
</tr>
<tr>
<td>Special School District</td>
<td>$ 0.3900</td>
<td></td>
</tr>
<tr>
<td>Ratio of Assessment:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Residential and Farm</td>
<td>25 %</td>
<td>25 %</td>
</tr>
<tr>
<td>Commercial/Industrial</td>
<td>40 %</td>
<td>40 %</td>
</tr>
<tr>
<td>Personal (Equipment)</td>
<td>30 %</td>
<td>30 %</td>
</tr>
<tr>
<td>Bonded Debt (2016)</td>
<td>$63,994,180</td>
<td>$267,615,000</td>
</tr>
<tr>
<td>Assessed Valuation (2016)</td>
<td>$1,104,322,138</td>
<td>$3,888,059,660</td>
</tr>
<tr>
<td>Hotel-Motel Tax</td>
<td>2.0 %</td>
<td>8.0 %</td>
</tr>
</tbody>
</table>

**State**

**Sales Tax**  5% tax on food and food ingredients; 7% on all other tangible personal property unless specifically exempted.

**Local Sales Tax Rate** 2.25 %

**Local & State Sales Tax Collected (FY2016):** $179,350,987

**Income Tax**

- **Personal:** 6% on Interest & Dividends
- **Corporate Excise Tax:** 6.5% of Tennessee taxable income
- **Franchise Tax:** .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is $100.
- **Unemployment Tax:** New Employers 2.7% of first $8,000

**Climate**

- Annual Average Temperature: 58.4°
- Average High Temperature: 70.1°
- Average Low Temperature: 46.5°
- Annual Average Precipitation: 4.4" 
- Annual Average Snowfall: 0" 
- Prevailing Winds: Southerly 
- Mean Length of Freeze-Free Period (days): 291

Source: U.S. Census Bureau 

*Source: University of TN Center for Business & Economic Research*
**EDUCATION**

<table>
<thead>
<tr>
<th>District Name: Wilson County</th>
<th>Number of Schools: 25</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Teachers: 1,236</td>
<td>Number of Administrators: 77</td>
</tr>
<tr>
<td>Total Number of Students: 21,254</td>
<td></td>
</tr>
</tbody>
</table>

**Grades:**
- PreK-K-5: 8,269
- PreK-K-8: 2,573
- 6-8: 4,164
- 9-12: 6,248

**TN Virtual Online School (K-12):** 165 students

**Number of High School Graduates (2015-16):** 1,430

**Graduation Rate:** 95.1%

*Source: Tennessee Department of Education (October 2016)*

<table>
<thead>
<tr>
<th>Regional Higher Education Institutions</th>
<th>City</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cumberland University</td>
<td>Lebanon</td>
</tr>
<tr>
<td>Middle Tennessee State University</td>
<td>Murfreesboro</td>
</tr>
<tr>
<td>Nashville State Community College</td>
<td>Nashville</td>
</tr>
<tr>
<td>Tennessee College of Applied Technology</td>
<td>Hartsville</td>
</tr>
<tr>
<td>Tennessee College of Applied Technology</td>
<td>Murfreesboro</td>
</tr>
<tr>
<td>Tennessee College of Applied Technology</td>
<td>Nashville</td>
</tr>
<tr>
<td>Volunteer State Community College</td>
<td>Gallatin</td>
</tr>
</tbody>
</table>

**State Industrial Training Service Available:** Yes

**Type of Public School System:** County

---

**GOVERNMENT**

**Governing Body:**
- City: Mayor and City Council
  - Meets: 1st and 3rd Tuesday
  - Time: 6:00 p.m.
  - Place: Council Chambers
- County: Mayor and County Commissioners
  - Meets: 3rd Monday
  - Time: 7:00 p.m.
  - Place: 

**Fire Department:**
- full-time fire fighters in city: 44
- full-time fire fighters in county: 105
- fire stations in city: 3
- fire stations in county: 12

**Law Enforcement:**
- full-time police officers in city: 81
- full-time police officers in county & sheriff: 119
- city patrol vehicles: 82
- county patrol cars: 48

**Insurance Rating:**
- City: 2-9
- County: 4-4X

**Zoning Regulations:**
- Yes

**Planning Commission:**
- Yes

**Industrial Development Corp:**
- Yes

**TRANSPORTATION**

**AIR SERVICE:**

**Nearest General Aviation:**
- Lebanon Municipal Airport
  - Location Identifier: M54
  - Distance from City: 2 miles
  - Runway Length: 5,000 feet x 250 feet / 1,801 x 150 m
  - Surface: Asphalt/Turf
  - Lighting: MIRL/PAPI/REIL
  - Fuel: 100LL/Jet A
  - Repair: Major
  - Transportation: Taxi, Courtesy Car and Rental Car

**Nearest Commercial Service:**
- Nashville International Airport
  - Location Identifier: BNA
  - Distance from Lebanon: 25 miles
  - Served by 10 major air carriers, 3 cargo carriers, and 2 fixed-base operators; serving 70 markets, 50 non-stops, 390 daily flights (2015).

**HIGHWAYS:**
- U.S Highways: 70, 231
- State Highways: 10, 24, 26, 109, 141, 171, 265, 266, 267
- Nearest Interstate: Interstate 40, 840

**COMMON CARRIERS:**
- Air Freight Companies: 2
- Motor Freight Companies: 19
- Terminal Facilities: 7
- Bus Services – Inter-City: None
  - Local: None
  - Carrier Service: None

**RAILROADS SERVED BY:**
- Nashville & Eastern Railroad Corporation

**NAVIGABLE WATERWAYS:**
- River: Cumberland
  - Channel Depth: 9 feet
  - Nearest Port Facility: Nashville
  - Miles: 28

---

**COMMUNICATIONS**

**Newspapers:**
- The Lebanon Democrat
  - Frequency: Tue-Sat
- The Wilson Post
  - Frequency: Weds & Fri
- The Tennessean
  - Frequency: Daily

**Telephone Companies:** Multiple Providers

**Radio Stations:** WANT/FM

**Television Networks:** 6

**Cable Service Available:** Yes

**Internet Service Available:** Yes

**Fiber Optics Available:**
- Provider: Charter Cablevision

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**Internet Service Available:** Yes

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- Provider: Charter Cablevision
**COMMUNITY FACILITIES**

Health Care:
- Doctors: 270
- Dentists: 22

Hospitals: 1
- Beds: 245

Clinics: 6
- Beds: N/A

Nursing Homes: 2
- Beds: Undisclosed

Retirement Homes: 1
- Beds: Undisclosed

Residential Care/Assisted Living: 7
- Beds: Undisclosed

Religious Organizations:
- Protestant: 72
- Catholic: 1
- Jewish: 0
- Jehovah's Witness: 1
- Spanish: 0
- Other: 5

Day Care Centers: 13
Day Care Homes: 0

Recreation:
- Libraries: 1
- Parks: 2
- Golf Courses (Public & Private): 1
- Swimming Pools (Public & Private): 1
- Country Clubs: 2
- Theaters: 1
- Bowling Alleys: 1

Hotels & Motels: 18
- Rooms: 1,225

Bed & Breakfasts: 1

Largest Meeting Room Capacity: 2,160

Restaurants: 112

**FINANCIAL INSTITUTIONS**

*(countywide)*
- Commercial Banks: 16
- Savings Institutions: 0
- Credit Unions: 0
- Total # of Institutions: 16
- Total # of Branches: 44
- Combined Deposits: $2,319,055,000

*(Deposits for June 30, 2016)*

Source: Federal Deposit Insurance Corporation

**INDUSTRIAL SUPPORT SERVICES**

<table>
<thead>
<tr>
<th>Service</th>
<th>Town</th>
<th>Distance (Miles)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tool &amp; Die</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Heat Treating</td>
<td>Nashville</td>
<td>28</td>
</tr>
<tr>
<td>Foundry</td>
<td>Smyrna</td>
<td>27</td>
</tr>
<tr>
<td>Heavy Hardware</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Sheet Metal</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Lubricants</td>
<td>Nashville</td>
<td>28</td>
</tr>
<tr>
<td>Welding Supplies</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Abrasives</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Other:</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**SELECTED ECONOMIC INDICATORS**

**2015 Annual Average**

<table>
<thead>
<tr>
<th>Labor Force</th>
<th>County</th>
<th>Labor Market Area*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Civilian Labor Force:</td>
<td>63,873</td>
<td>694,960</td>
</tr>
<tr>
<td>Employment</td>
<td>60,878</td>
<td>662,970</td>
</tr>
<tr>
<td>Unemployment</td>
<td>2,995</td>
<td>31,990</td>
</tr>
<tr>
<td>Unemployment Rate</td>
<td>4.7%</td>
<td>5.4%</td>
</tr>
</tbody>
</table>

* Labor Market Area is defined as Cannon, Davidson, DeKalb, Rutherford, Smith, Sumner, Trousdale and Wilson Counties in Tennessee.

**Manufacturing in Area (Annual Averages 2015):**

<table>
<thead>
<tr>
<th>Number of Units:</th>
<th>132</th>
</tr>
</thead>
</table>

Source: Tennessee Department of Labor and Workforce Development

**County 10-Year Growth Report**

<table>
<thead>
<tr>
<th>Years: 2007-2016</th>
<th>New Plants</th>
<th>Expansions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number Projects:</td>
<td>9</td>
<td>76</td>
</tr>
<tr>
<td>Job Opportunities:</td>
<td>1,159</td>
<td>1,062</td>
</tr>
<tr>
<td>Total Investments:</td>
<td>$337,267,989</td>
<td>$120,041,793</td>
</tr>
</tbody>
</table>

Source: Tennessee Department of Economic and Community Development

**Per Capita Personal Income**

Year: 2015
- Amount: $43,458

Source: Bureau of Economic Analysis

**Average Homes Sales**

Year: 2015
- Number of homes sold: 2,505
- Average Cost: $257,208

Source: Tennessee Housing Development Agency

**Retail Sales**

Year: 2015
- Amount: $2,054,296,592

Source: Tennessee Department of Revenue

**MINERAL RESOURCES**

Minerals: Crushed Stone, sand, gravel, clay and limestone

**AGRICULTURAL**

Crops: Hay, corn, soybean, tobacco, wheat

Livestock: Sheep, goats, cattle
Utilities

GAS
Local Distributor: City of Lebanon
Phone: 615.443.2835
Website: http://www.lebanontn.org
Source Company: Texas Eastern, Columbia Gulf
Fuel Oil Suppliers: 2
Suppliers of LP Gas: 6

WATER
Water Supplier: City of Lebanon
Phone: 615.444.0485
Website: http://www.lebanontn.org
Source: Cumberland River
Capacity: 12,000,000 GPD
Current Consumption: 6,750,000 GPD
Storage Capacity: 11,500,000 Gallons

WATER
Water Supplier: West Wilson Utility District
Phone: 615.758.5682
Website: www.westwilsonutility.com
Source: Old Hickory Lake
Capacity: 16,000,000 GPD
Current Consumption: 6,042,000 GPD
Storage Capacity: 11,250,000 Gallons

SEWER
Sewer Provider: City of Lebanon
Phone: 615.444.2304
Website: http://www.lebanontn.org
Type of Treatment: Activated sludge (secondary)
Capacity: 10,000,000 GPD
Current Usage: 4,000,000 GPD
City Sewer Coverage: 95%
Storm Sewer Coverage: 10%
Solid Waste Disposal Type: Landfill

ELECTRICITY
Source Company: Tennessee Valley Authority
Local Power Company for City and County:

Middle Tennessee Electric Membership Corp.
President: Chris Jones
District Office: Post Office Box 220
Lebanon, Tennessee 37088
Phone: 877.777.9020
Outages: 877.777.9111
Fax: 615.449.8609
Website: www.mtemc.com

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (200+ employees)

<table>
<thead>
<tr>
<th>Firm (Countywide)</th>
<th>Product or Service</th>
<th>Total Employees</th>
<th>Union</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cracker Barrel</td>
<td>Corporate Headquarters</td>
<td>820</td>
<td>None</td>
</tr>
<tr>
<td>Performance Food Group</td>
<td>Food Distribution</td>
<td>646</td>
<td>None</td>
</tr>
<tr>
<td>CEVA Logistics</td>
<td>VMI &amp; Logistics Provider for DELL &amp; Nissan</td>
<td>625</td>
<td>None</td>
</tr>
<tr>
<td>TRW Automotive Comm’l Steering Systems</td>
<td>Hydraulic Steering Gears</td>
<td>500</td>
<td>UAW</td>
</tr>
<tr>
<td>Genco ATC</td>
<td>Electronics Refurbishment</td>
<td>500</td>
<td>None</td>
</tr>
<tr>
<td>Manheim Nashville</td>
<td>Auto Auction Facility</td>
<td>425</td>
<td>None</td>
</tr>
<tr>
<td>Lochinvar, LLC</td>
<td>Water heaters, boilers &amp; pool heaters</td>
<td>425</td>
<td>None</td>
</tr>
<tr>
<td>Jones Bros., Inc.</td>
<td>Road Building &amp; Earth Moving</td>
<td>400</td>
<td>None</td>
</tr>
<tr>
<td>Ozburn Hessey Logistics</td>
<td>Distribution &amp; Logistics</td>
<td>380</td>
<td>None</td>
</tr>
<tr>
<td>L&amp;W Engineering Co.</td>
<td>Metal Stamping</td>
<td>367</td>
<td>None</td>
</tr>
<tr>
<td>Amersports</td>
<td>Sports Equipment Distribution</td>
<td>300</td>
<td>None</td>
</tr>
<tr>
<td>LoJac Enterprisers</td>
<td>Construction/Asphalt Plants</td>
<td>275</td>
<td>None</td>
</tr>
<tr>
<td>Environmental Science Corporation</td>
<td>Laboratory Testing</td>
<td>250</td>
<td>None</td>
</tr>
<tr>
<td>Amazon Fulfillment Services</td>
<td>Fulfillment Services</td>
<td>250</td>
<td>None</td>
</tr>
<tr>
<td>Genesco</td>
<td>Footwear Distribution</td>
<td>230</td>
<td>None</td>
</tr>
<tr>
<td>Permobil</td>
<td>Electric Wheelchairs</td>
<td>215</td>
<td>None</td>
</tr>
</tbody>
</table>


For information on industrial sites and available industrial buildings contact:

Robert T. Bibb, Executive Director
Middle Tennessee Industrial Development Association
2108 Westwood Avenue
Nashville, Tennessee 37212
Phone: 615.269.5233 Fax: 615.269.5184
Email: mtida@mtida.org Website: www.mtida.org

G.C. Hixson, Executive Director
Joint Economic & Community Development Board of Wilson County
115 N. Castle Heights Avenue, Suite 102
Lebanon, Tennessee 37087
Phone: 615.443.1210 Fax: 615.443.0277
Email: info@doingbiz.org Website: www.doingbiz.org

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.

Updated March 2017