



# GALLATIN

## Sumner County

### QUICK FACTS

County Seat: Gallatin  
 Area in Square Miles (County): 529  
 Area in Square Miles (City): 32  
 Elevation: 526'  
 Market Region: Nashville  
 Time Zone: Central  
 City Website: [www.gallatinonthemove.com](http://www.gallatinonthemove.com)  
 County Website: [www.sumnertn.org](http://www.sumnertn.org)  
 Additional Incorporated Cities within the County: Hendersonville, Millersville, Mitchellville, Portland, Westmoreland, White House, Goodlettsville.  
 Unincorporated Cities: Bethpage, Castalian Springs, Cottontown.

Year Incorporated: 1801  
 Latitude: N36°23.31'  
 Longitude: W86°26.80'

Distance From Nashville: 25 miles

### POPULATION

	City	County
2000 (Census)	23,917	130,449
2010 (Census)	30,278	160,645
Estimated July 1, 2015	34,334	175,989
2016 Certified Special City Census	34,473	
Population Projection 2020	37,851	190,261
Percent Population Change 2000 – 2010	26.6 %	23.1 %

Source: U.S. Census Bureau

<sup>1</sup>Source: University of TN Center for Business & Economic Research

### CLIMATE

Annual Average Temperature: 57.9° F  
 Average High Temperature: 77.7° F  
 Average Low Temperature: 36.4° F  
 Annual Average Precipitation: 46.16"  
 Annual Average Snowfall: 12.0"  
 Prevailing Winds: Southerly  
 Mean Length of Freeze-Free Period (days): 180-220

Gallatin Industrial Center Phase II Site and Langley Hall Industrial Sites (East and West) are among several industrial sites in Middle Tennessee to be certified as a Select TN Certified Site. For complete information about the site and the certified program, go to [www.tnecd.com/sites/certified-sites/](http://www.tnecd.com/sites/certified-sites/)



### TAX STRUCTURE

#### LOCAL

	City	County
Property Taxes: (2016)		
Rate per \$100 value	\$ 0.99	\$ 2.50
Ratio of Assessment:		
Residential and Farm	25 %	25 %
Commercial/Industrial	40 %	40 %
Personal (Equipment)	30 %	30 %
Bonded Debt (2016)	\$ 26,380,000	\$ 171,995,000
Total Local Assessment (2015)	\$ 1,019,208,310	\$ 4,136,050,975
Hotel-Motel Tax	0 %	5.00 %

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments

#### STATE

**Sales Tax** 5% tax on food and food ingredients; 7% on all other tangible personal property unless specifically exempted.

**Local Sales Tax Rate** 2.25 %

**Local & State Sales Tax Collected** (FY2016): \$ 175,789,444

#### Income Tax

- **Personal:** 6 % on Interest & Dividends
- **Corporate Excise Tax:** 6.5% of Tennessee taxable income
- **Franchise Tax:** .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is \$100.
- **Unemployment Tax:** New Employers 2.7% of first \$9,000

Source: Tennessee Department of Revenue

## EDUCATION

District Name: Sumner County  
District Grades Served: PreK-12      Number of Schools: 13 (City)  
Number of Teachers: 1,775 (total County)  
Number of Administrators: 147 (total County)  
Total Number of Students: 9,700 (City)  
**Grades:**  
PK-5: 4,090  
6—8: 2,239  
9-12: 3,274  
K-12: 97

Number of High School Graduates (2015-16): 2,039  
Graduation Rate: 92.2%

Source: Tennessee Department of Education (October 2016)

<u>Regional Higher Education Institutions</u>	<u>City</u>
Volunteer State Community College	Gallatin
Welch College	Gallatin
TN College of Applied Technology	Portland and Hartsville
Union University	Hendersonville

Source: [www.tnecd.com/county-profiles/](http://www.tnecd.com/county-profiles/)

State Industrial Training Service Available: Yes  
Type of Public School System: County

## GOVERNMENT

### **Governing Body:**

City: Mayor with 7 representatives  
Meets: 1st and 3rd Tuesday      Time: 6:00 p.m.  
Place: City Hall  
County: Executive and County Commissioners  
Meets: 3rd Monday      Time: 7:00 p.m.  
Place: County Building (355 N. Belvedere Dr.)

### Fire Department:

full-time fire fighters in city: 84	city volunteers: 0
full-time fire fighters in county: 235*	county volunteers: 460*
fire stations in city: 4	city fire trucks: 8
fire stations in county: 13*	county fire trucks: 33*

(\* These figures are for the unincorporated portion of Sumner County under the jurisdiction of the County EMS. This does not include numbers from other incorporated cities in the county.)

### Law Enforcement:

full-time police officers in city: 80  
full-time police officers in county & sheriff: 76  
city patrol cars: 80      county patrol cars: 90

	<u>City:</u>	<u>County:</u>
Insurance Rating:	4	Varies
Zoning Regulations:	Yes	Yes
Planning Commission:	Yes	Yes
Industrial Development Corp:	Yes	Yes

## TRANSPORTATION

### **AIR SERVICE:**

**Nearest General Aviation:** Sumner County Regional Airport

Location Identifier: M33  
Distance from City: 2 miles  
Runway Length: 6,500 feet  
Surface: Asphalt  
Lighting: MIRL/PAPI  
Fuel: 100LL/Jet A  
Repair: Major  
Transportation: Taxi, Courtesy Car and Rental Car

### **Nearest Commercial Service:**

Nashville International Airport  
Location Identifier: BNA  
Distance from Gallatin: 31 miles  
Served by 10 major air carriers, 3 cargo carriers, and 2 fixed-base operators; serving 70 markets, 50 non-stops, 390 daily flights (2015).

### **HIGHWAYS:**

U.S Highways: 31 E  
State Highways: 25, 109 and 386  
Nearest Interstate: 12 miles to I-40 and 12 miles to I-65

### **COMMON CARRIERS:**

Air Freight Companies: None  
Motor Freight Companies: 7+  
Terminal Facilities: 2  
Bus Services – Inter-City: RTA bus service between Gallatin and Nashville  
Local: None      Carrier Service: Yes

### **RAILROADS SERVED BY:**

CSX Transportation

### **NAVIGABLE WATERWAYS:**

River: Cumberland      Channel Depth: 9 feet  
Nearest Port Facility: Holnam, Inc.-Nashville      Miles: 31 miles

## COMMUNICATIONS

### Newspapers:

News Examiner  
The Tennessean  
The Gallatin News

### Frequency:

2x/week  
Daily  
1x/week

Telephone Companies: AT&T, Verizon, Comcast, and Level 3 Communications

Radio Stations: WHIN, WMRO, WYXE, WVCP

Television Networks: 7

Cable Service Available: Yes      Channels: 245  
Provider: AT&T, Comcast and Level 3 Communications

Internet Service Available: Yes

Provider: AT&T, Comcast and Level 3 Communications

Fiber Optics Available: Yes

Provider: AT&T, Comcast and Level 3 Communications

## COMMUNITY FACILITIES

### Health Care:

Doctors: 330      Dentists: 24

Hospitals: 1	Beds: 165
Clinics: 14	Beds: N/A
Nursing Homes: 3	Beds: 416
Retirement Homes: 3	Beds: 231
Residential Care/Assisted Living: 4	Beds: 204

### Religious Organizations:

Protestant: 42	Catholic: 1	Jewish: 0
Jehovah's Witness: 1	Spanish: 2	
Other: 12		

Day Care Centers: 26      Day Care Homes: 12

### Recreation:

Libraries: 1	Parks: 5
Golf Courses (Public & Private): 4	
Swimming Pools (Public & Private): 4	
Country Clubs: 2	Theaters: 2
Bowling Alleys: 1	

Hotels & Motels: 5      Rooms: 300  
 Bed & Breakfasts: 1  
 Largest Meeting Room Capacity: 1,300 (civic center)  
 Restaurants: 57

Other: ballfields, tennis courts, museum, auditorium, soccer complexes, volleyball courts, jogging/walking trails. Civic Center: indoor pool, wallyball, racquetball, gyms, track, fitness/free weights.

## FINANCIAL INSTITUTIONS

(citywide)

Commercial Banks: 14  
 Savings Institutions: 0  
 Credit Unions: 2  
 Total # of Institutions: 16  
 Total # of Branches: 23  
 Combined Deposits: \$ 1,276,257,000 (Deposits for June 30, 2016)

\*Credit Unions NOT calculated in Combined Deposits

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

## INDUSTRIAL SUPPORT SERVICES

Service	Town	Distance (Miles)
Tool & Die	Local	
Heat Treating	Nashville	25
Foundry	Nashville	25
Heavy Hardware	Local	
Sheet Metal	Local	
Lubricants	Local	
Welding Supplies	Local	
Abrasives	Nashville	25
Other:		

## SELECTED ECONOMIC INDICATORS

### 2015 Annual Averages

	County	Labor Market Area*
<b>Labor Force:</b>		
Civilian Labor Force	88,328	564,313
Employment	84,180	538,466
Unemployment	4,148	25,847
Unemployment Rate	4.7 %	5.0 %

\*Labor Market Area is defined as Davidson, Macon, Robertson, **Sumner**, Trousdale and Wilson Counties in Tennessee.

### Manufacturing in Area (Annual Averages 2015):

Number of Units:	175
Ann. Avg. Employment:	6,980

Source: Tennessee Department of Labor and Workforce Development

### County 10-Year Growth Report

Years: 2007-2016	New Plants	Expansions
Number Projects:	13	125
Job Opportunities:	1,483	3,177
Total Investments:	\$ 104,964,330	\$ 347,992,167

Source: Tennessee Department of Economic and Community Development

### Per Capita Personal Income

Year: 2015      Amount: 43,079

Source: Bureau of Economic Analysis

### Average Homes Sales:

Year: 2015      Number of homes sold: 3,630  
 Average Cost: \$ 236,359

Source: Tennessee Housing Development Agency

### Retail Sales

Year: 2015      Amount: \$ 1,973,393,258

Source: Tennessee Department of Revenue

## NATURAL RESOURCES

Minerals: Crushed Stone  
 Timber: Hardwood

## AGRICULTURAL

Crops: Tobacco, corn, wheat, soy, hay  
 Livestock: Cattle, horses

# UTILITIES

## GAS

Local Distributor: **Gallatin Public Utilities**  
 Phone: 615.451.5922  
 Website: <http://www.gallatinutilities.com>  
 Source Company: East Tennessee Natural Gas  
 Fuel Oil Suppliers: 2  
 Suppliers of LP Gas: 4

## WATER

Water Supplier: **Gallatin Public Utilities**  
 Phone: 615.451.5922  
 Website: <http://www.gallatinutilities.com>  
 Source: Cumberland River (Old Hickory Lake)  
 Capacity: 16,000,000 GPD  
 Current Consumption: 6,200,000 GPD  
 Storage Capacity: 13,000,000 Gallons

## SEWER

Sewer Provider: **Gallatin Public Utilities**  
 Phone: 615.451.5922  
 Website: <http://www.gallatinutilities.com>  
 Type of Treatment: Activated Sludge  
 Capacity: 12 MGD Hyd/5.5 MGD Org  
 Current Usage: 4,000,000 GPD  
 City Sewer Coverage: 95 %  
 Storm Sewer Coverage: 95 %  
 Solid Waste Disposal Type: Land Application

## ELECTRICITY

Source Company: Tennessee Valley Authority

### Local Power Company City:

#### Gallatin Department of Electricity

Manager: Mark Kimbell  
 Address: Post Office Box 1555  
 135 Jones Street  
 Gallatin, Tennessee 37066-1555  
 Phone: 615.452.5152  
 Fax: 615.452.6060  
 Website: [www.gallatinelectric.com](http://www.gallatinelectric.com)

### Local Power Company County:

#### Cumberland Electric Membership Corporation

General Manager: Jim Coode  
 District Office: 745 N. Blythe Street  
 Gallatin, Tennessee 37066  
 Phone: 615.452.3703  
 Fax: 931.552.4730  
 Website: [www.cemc.org](http://www.cemc.org)

*MTIDA works closely with the Tennessee Valley Authority, which supplies electric power to Middle Tennessee through our 25 member local power companies.*

## MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (100+ employees)

<u>Firm</u>	<u>Product or Service</u>	<u>Total Employees</u>	<u>Union</u>	<u>Phone Number</u>
Gap, Inc.	Clothing Distribution	1,306	None	615-230-2300
Servpro Industries, Inc. (HQ)	Franchise Restoration	475	None	615-451-0200
YAPP USA Automotive Systems	Tier I Automotive Supplier	375	None	615-451-6971
ABC Technologies	Automotive Fuel Systems	340	None	615-451-1524
Hoeganaes Corporation	Powdered Metal	235	None	615-451-2000
NIC Global Manufacturing Solutions	Precision sheet metal	185	None	615-206-1455
TVA Steam Plant	Electric Power Generation	175	None	615-230-4000
Charles C. Parks Inc.	Food Distribution	175	None	800-873-2406
ITW/CIP Tennessee	Automotive Fasteners	160	None	615-452-1002
RC Tenn	Plastic injection molding	150	None	615-230-5611
Beretta USA	Firearms manufacturing	156	None	800-237-3882
Nationwide Studios Portraits (HQ)	Printing	140	None	615-452-8353
Simpson Strong Tie	Auto-feed screw driving systems	120	None	615-230-8788
M Pack	Packaging	120	None	615-426-0103
Solstice Sleep	Mattresses	110	None	615-451-2424

### For information on industrial sites and available industrial buildings contact:

Robert T. Bibb, Executive Director  
 Middle Tennessee Industrial Development Association  
 2108 Westwood Avenue  
 Nashville, Tennessee 37212  
 Phone: 615.269.5233      Fax: 615.269.5184  
 Email: [mtida@mtida.org](mailto:mtida@mtida.org)      Website: [www.mtida.org](http://www.mtida.org)

James Fenton Executive Director  
 City of Gallatin Economic Development Agency  
 132 West Main Street  
 Gallatin, Tennessee 37066  
 Phone: 615.451.5940  
 Email: [James.fenton@gallatin-tn.gov](mailto:James.fenton@gallatin-tn.gov)      Website: [www.GallatinGetsIt.com](http://www.GallatinGetsIt.com)

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**Updated February 2017**