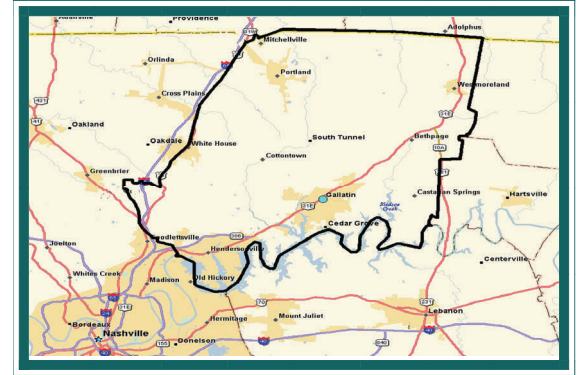




# HENDERSONVILLE

Sumner County



DE LORME Street Atlas USA © 2004

## QUICK FACTS

County Seat: Gallatin                      Year Incorporated: 1969  
 Area in Square Miles (County): 529      Latitude: N36° 18.28'  
 Elevation: 459'                                  Longitude: W86° 37.24'  
 Market Region: Nashville  
 Distance From Nashville: 18 miles  
 City URL: <http://www.hvilletn.org>  
 Additional Incorporated Cities within County: *Gallatin; Millersville; Mitchellville; Portland; Westmoreland; White House*

## POPULATION

	City	County
2010 (Census)	51,372	160,645
Certified Pop. July 2010*	43,164	
July 2009 (Estimates)	48,332	158,759
Percent Population Change		
2000 – 2010	26.5 %	23.1 %

\*2000 Population adjusted by annexation and citywide census done in three different years.

## CLIMATE

Annual Average Temperature: 59.4°  
 Average High Temperature: 79.2°  
 Average Low Temperature: 38.3°  
 Annual Average Precipitation: 47.3"  
 Annual Average Snowfall: 10.2"  
 Prevailing Winds: Southerly  
 Mean Length of Freeze-Free Period (days): 180-210

*This report was prepared with the assistance of:  
 The Four Lake Regional Industrial Development Authority  
 Hartsville, Tennessee*

## TAX STRUCTURE

### LOCAL

	City	County
<i>Property Taxes:</i>		
Rate per \$100 value	\$ 0.6500	\$ 2.0208
<i>Ratio of Assessment:</i>		
Residential and Farm	25 %	25 %
Commercial/Industrial	40 %	40 %
Personal (Equipment)	30 %	30 %
<i>(Inventory Tax) Raw Materials Only:</i>		
Bonded Debt	\$ 2,185,000	\$ 1,476,049,834
Assessed Valuation	\$ 1,451,972,181	\$ 3,980,819,892
School Tax	0 %	0 %
Hotel-Motel Tax	0 %	5.00 %

### STATE

**Sales Tax** 5.5% tax on food and food ingredients; 7% on all other tangible personal property unless specifically exempted.  
**Local Sales Tax Rate** 2.25%

### Income Tax

- **Personal:** 6 % on Interest & Dividends
- **Corporate Excise Tax:** 6.5% of Tennessee taxable income
- **Franchise Tax:** .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is \$100.
- **Unemployment Tax:** New Employers 2.7% of first \$9,000

## COMMUNICATIONS

Post Office Class: First

Newspapers:                      Frequency:  
 Hendersonville Star News    2x/week  
 The Tennessean                Daily  
 Hendersonville Standard    1x/week

Telephone Companies: AT&T  
 Radio Stations: 16  
 Television Networks: 7  
 Cable Companies: Yes  
 Channels: 75

## EDUCATION

	<u># Local</u> <u>Schools</u>	<u>Enrollment</u>	<u>Pupil/Teachers</u> <u>Ratio</u>
Elementary	9	4,907	23:1
Middle School	6	3,704	25:1
Sr. High	3	4,040	27:1
Voc-Tech	0		
Private/Parochial	6	3,236	
Magnet School	1	647	

Technology Center: 1  
 Colleges: Volunteer Community College-Gallatin  
 Union University—offsite campus

State Industrial Training Service Available: Yes  
 Type of Public School System: County

## GOVERNMENT

### **Governing Body:**

City: Mayor with Board of Aldermen  
 Meets: 2nd & 4th Tuesday  
 Time: 7:30 p.m.  
 Place: City Hall

County: Executive and County Commissioners

### Fire Department:

full-time fire fighters in city: 101  
 city volunteers: 1  
 full-time fire fighters in county: N/A  
 county volunteers: 48  
 fire stations in city: 6              city fire trucks: 14  
 fire stations in county: N/A      county fire trucks: N/A

### Law Enforcement:

full-time police officers in city: 90  
 full-time police officers in county & sheriff: 63  
 city patrol cars: 114              county patrol cars: 87

	<u>City:</u>	<u>County:</u>
Insurance Rating:	3	Varies
Zoning Regulations:	Yes	Yes
Planning Commission:	Yes	Yes
Industrial Development Corp:	Yes	Yes

## TRANSPORTATION

### **AIR SERVICE:**

#### **Nearest General Aviation:**

Sumner Regional Airport  
 Location Identifier: M33  
 Distance from City: 14 miles  
 Runway Length: 5,000 feet  
 Surface: Asphalt  
 Lighting: MIRL/PAPI  
 Fuel: 100LL/Jet A  
 Repair: Major  
 Transportation: Taxi, Courtesy Car and Rental Car

#### **Nearest Commercial Service:**

Nashville International Airport  
 Location Identifier: BNA  
 Served by 13 airlines; operating 346 average daily flights to  
 62 markets and 42 non-stop markets (as of January 2011).

### **HIGHWAYS:**

U.S Highways: 31 E  
 State Highways: 386 and 258  
 Nearest Interstate: 5 miles to I-65

### **COMMON CARRIERS:**

Air Freight Companies: All  
 Motor Freight Companies: All  
 Terminal Facilities: None  
 Bus Services – Inter-City: None  
 Local: MTA              Carrier Service: None

### **RAILROADS SERVED BY:**

CSX Transportation

### **NAVIGABLE WATERWAYS:**

River: Cumberland  
 Channel Depth: 9 feet  
 Nearest Port Facility: Nashville  
 Miles: 18

## INDUSTRIAL SUPPORT SERVICES

<u>Service</u>	<u>Town</u>	<u>Distance (Miles)</u>
Tool & Die	Local	
Heat Treating	Gallatin	12
Foundry	Nashville	18
Heavy Hardware	Local	
Sheet Metal	Gallatin	12
Lubricants	Local	
Welding Supplies	Local	
Abrasives	Nashville	18
Other:		

## COMMUNITY FACILITIES

### Health Care:

Hospitals: 1	Beds: 120
Clinics: 1	Beds: 0
Doctors: 100	Dentists: 25
Nursing Homes: 2	Beds: 149
Retirement Homes: 5	Beds: 0
Residential Care/Assisted Living: 5	Beds: 199

### Religious Organizations:

Protestant: 60	Catholic: 1	Jewish: 0
Jehovah's Witness: 1	Spanish: 0	Mormon: 1
Other: 13		

Day Care Centers: 6      Day Care Homes: 0

### Recreation:

Libraries: 1	Parks: 7
Golf Courses (Public & Private): 3	
Swimming Pools (Public & Private): 6	
Country Clubs: 1	Theaters: 1 (16 screens)
Bowling Alleys: 1	

Hotels & Motels: 4      Rooms: 343

Bed & Breakfasts: 0

Largest Meeting Room Capacity: 250

Restaurants: 73 (26 serve alcohol)

Other:

## NATURAL RESOURCES

Minerals: Limestone

Timber: Hardwood

## AGRICULTURAL PRODUCTS

Crops: Hay, Corn, and Wheat

## FINANCIAL INSTITUTIONS

Name of Banks:	Number of Branches:	Deposits
American Security Bank & Trust	1	\$ 87,395,000
Bank of America	2	111,114,000
Farmers & Merchants Bank	1	7,710,000
Fifth Third Bank	2	59,712,000
First State Bank	2	45,688,000
First Tennessee Bank	2	42,649,000
GreenBank	2	57,511,000
Pinnacle National Bank	1	77,566,000
Regions Bank	2	145,539,000
Renasant Bank	1	25,640,000
Sumner Bank & Trust	1	12,806,000
SunTrust Bank	2	84,015,000
Synovus Bank	1	26,016,000
US Bank National	2	35,359,000
Volunteer State Bank	2	84,415,000
*Cornerstone Financial CR	7 in 6 cities	18,599,877
*Old Hickory Credit Union	7 in 6 cities	11,763,721

Commercial Banks: 15

Savings Institutions: 0

Credit Unions: 2

Total # of Institutions: 16

Total # of Branches: 25

Combined Deposits: \$ 903,135,000

\*NOT calculated in Combined Deposits

(Deposits for June 30, 2010)

## SELECTED ECONOMIC INDICATORS

### 2009 Annual Average

	County	Labor Market Area*
<u>Labor Force:</u>		
Civilian Labor Force	79,600	505,790
Employment	71,740	459,080
Unemployment	7,860	46,710
Unemployment Rate	9.9 %	10.4 %
HS Graduates (2008-09)	1,747	8,193

### Manufacturing in Area (Annual Averages 2009):

Number of Units:	185
Ann. Avg. Employment:	4,805

### Per Capita Personal Income

Year: 2008	Amount: 34,768
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### Retail Sales

Year: 2009	Amount: \$ 1,376,705,154
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### Estimated County Available Labor:

Date (month): December 2010

	County	Labor Market Area
Total:	7,490	48,320
Male:	3,710	25,140
Female:	3,780	23,180

### County 10-Year Growth Report

Years: 2001-2010	New Plants	Expansions
Number Projects:	15	169
Job Opportunities:	1,403	2,329
Total Investments:	\$ 77,725,000	\$ 274,206,101

\* Labor Market Area is defined as Davidson, Macon, Robertson, Sumner, Trousdale and Wilson Counties in Tennessee

### The Industrial Advantage

In addition to its strategic location, Middle Tennessee offers other advantages to a wide variety of industries:

- ◆ Cap on franchise/inventory tax for distribution/warehousing facilities.
- ◆ Tax incentives on machinery, manufacturing, and distribution equipment/racking systems.
- ◆ Jobs Tax Credit Program
- ◆ Abundant workforce in "Right-to-Work" state
- ◆ Reliable TVA electric power
- ◆ Highly-developed transportation system

*And a climate that supports business and growth.*

## UTILITIES

### GAS

Local Distributor: **Piedmont Natural Gas Company**

Phone: 615.734.0665

Website: [www.piedmontng.com](http://www.piedmontng.com)

Source Company: Tennessee Natural Gas Lines  
Fuel Oil Suppliers: 0 Suppliers of LP Gas: 3

### WATER

Water Supplier: **Hendersonville Utility District**

Phone: 615.824.3717

Website: [www.hendutil.net](http://www.hendutil.net)

Source: Cumberland River  
Capacity: 8,000,000 GPD  
Current Consumption: 4,500,000 GPD  
Storage Capacity: 8,200,000 Gallons

### WATER

Water Supplier: **White House Utility District**

Phone: 615.672.3073

Website: [www.whud.org](http://www.whud.org)

Source: Cumberland River  
Capacity: 13,600,000 GPD  
Current Consumption: 9,800,000 GPD  
Storage Capacity: 13,700,000 Gallons

### SEWER

Sewer Provider: **Hendersonville Utility District**

Phone: 615.824.3717

Website: [www.hendutil.net](http://www.hendutil.net)

Type of Treatment: Activated Sludge, Dry Creek Waste Treatment Plant, METRO  
Capacity: 26,000,000 GPD  
Current Usage: 4,000,000 GPD  
City Sewer Coverage: 85 % Storm Sewer Coverage: 40 %  
Solid Waste Disposal Type: Thermal Waste Plant (Gallatin)

### ELECTRICITY

Source Company: Tennessee Valley Authority

#### Local Distributor City:

Electric Power System:

#### Nashville Electric Service

President/CEO: DeCosta Jenkins

Address: 1214 Church Street  
Nashville, Tennessee 37246

Phone: 615.747.3981

Fax: 615.747.3854

Website: [www.nespower.com](http://www.nespower.com)

#### Local Distributor County:

Electric Power System:

#### Cumberland Electric Membership Corporation

General Manager: Jim Coode

Address: Post Office Box 3300  
Clarksville, Tennessee 37043-3300

Phone: 931.645.2481

Fax: 931.552.4730

Website: [www.cemc.org](http://www.cemc.org)

*MTIDA works closely with the Tennessee Valley Authority, which supplies electric power to Middle Tennessee through 27 distributors.*

## MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (40+ employees)

<u>Firm</u>	<u>Product or Service</u>	<u>Total Employees</u>	<u>Union</u>	<u>Phone Number</u>
Aladdin Temp-Rite LLC	Food Service Equipment Medical	210	USW	615-537-3600
Betty Machine	Tool and Die	125	None	615-826-6004
Crowley Tool Co., Inc.	Industrial Cutting Tools	40	None	615-824-5594
Fire Protection Systems	Fabrication & Installation Sprinklers	40	None	615-822-3600
ITW Dynatec	Adhesives Machines	103	None	615-824-3634
MGM Industries, Inc.	Metal Storm doors & Windows	150	None	615-824-6572
New Day Christian Distributors	Distributes music CD's, books & videos	41		615-822-3633
Novita Technologies, Inc.	Electrical equipment	54		615-826-7414

### ***For information on industrial sites and available industrial buildings contact:***

Mr. George W. Shuff, III, Executive Director  
Middle Tennessee Industrial Development Association  
2108 Westwood Avenue  
Nashville, Tennessee 37212  
Phone: 615.269.5233 WATS: 800.227.6628  
Fax: 615.269.5184  
Email: [mtida@mtida.org](mailto:mtida@mtida.org) Website: [www.mtida.org](http://www.mtida.org)

Don Long, Community Development Director  
City of Hendersonville  
101 Maple Drive North  
Hendersonville, Tennessee 37075  
Phone: 615.822.1000 Fax: 615.264.5327  
Email: [dlong@hvilletn.org](mailto:dlong@hvilletn.org)  
Website: [www.hvilletn.org](http://www.hvilletn.org)

Brenda S. Payne, President & CEO  
Hendersonville Area Chamber of Commerce  
100 Country Club Drive, Suite 104  
Hendersonville, Tennessee 37075  
Phone: 615.824.2818 Fax: 615.250.3637  
Email: [Brenda@hendersonvillechamber.com](mailto:Brenda@hendersonvillechamber.com)  
Website: [www.hendersonvillechamber.com](http://www.hendersonvillechamber.com)

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